



California Association of Business Brokers
Professional Service since 1987

Table with 2 columns: Bkr, Date

This form has been provided by the California Association of Business Brokers for the exclusive use of its members.
A list of current members is available at www.cabb.org.

Confidential Buyer Profile

Name: _____ Spouse/Partner: _____

Address: _____

Home phone: _____ Office: _____ Cell: _____ Fax: _____

Preferred phone: [] Office [] Home [] Cell Email _____

Current occupation: _____ How did you hear about us? _____

Previous business and work experience: (List below)

Empty box for previous business and work experience

Educational background: (List below) [] B.A./B.S. [] Masters [] Doctorate [] Prof. License(s) [] Other

Empty box for educational background details

Special skills, interests, hobbies: _____

Motivation for buying a business: _____

Types of businesses preferred: 1. _____ 2. _____ 3. _____

Types of businesses in which you are not interested: _____

Who will assist you in operating the business? _____

Location preferences: _____ Income required: _____

Who besides you will make the decision to purchase? _____

How do you plan to finance this purchase? _____

How much money have you allocated to invest in a business? _____

In what form are your funds? (Explain below) [] Savings [] CDs [] Stocks [] Equity [] Loan [] Other

Empty box for fund form details

How long have you been actively looking for a business? [] 0-3 mo [] 3-6 mo [] 6 mo-1 yr [] 1 yr+

Ever made an offer on a business? [] Yes [] No Are you in the position to make an offer now? [] Yes [] No

Ever worked with a business broker? [] Yes [] No When do you want to be in business? _____

Remarks: (List below)

Empty box for remarks

AUTHORIZATION TO VERIFY INFORMATION

I AUTHORIZE the broker and the sellers of any business on which I make an offer, to verify any of the above information and to obtain a credit report once an offer has been accepted.

Buyer's Signature

Date

Broker's Agent

Date