



Sunbelt Business Acquisitions & Sales

a Company of KHAM, Inc.
Phone 805-644-9588 * Fax 805-644-9895

Broker

Buyer Profile For:

Print Name

WE PROVIDE EACH SELLER THE FOLLOWING CONFIDENTIAL FACTS ABOUT YOU PRIOR TO RELEASING ANY INFORMATION ABOUT THEIR BUSINESS.

BACKGROUND INFORMATION:

- 1. Are you currently employed? If so in what industry and what position?
2. Please give a brief description of your responsibilities:
3. Please list the industries in which you've worked and the positions you've held since graduating from school:
4. What was your emphasis in college? Post college major:
5. Place a check mark beside each business category that interests you:
6. What is your current annual income?
7. What are your income expectations for the first year of owning your own business?
8. What is the down payment amount and the source of those funds that you are prepared to substantiate at the time of making an offer.
9. Select one: my net worth [all assets minus all debts] exceeds \$100,000 \$500,000 \$1,000,000
10. Have you ever filed bankruptcy? Had a foreclosure? Had a judgment filed against you?
11. Is there any reason you might be declined a loan for a business acquisition?
12. Does your spouse work? Full time? Industry and position?
13. How far from your home are you willing to drive one way to the business you will buy?
14. Will anyone advise you in the review of business records and the decision to purchase any business?
15. What is your timeframe to purchase? Immediate No hurry
16. If you reside outside California and have inquired about a California based business, what are your relocation plans and timeframe?

Signature

Date

I certify that the above information is true and correct and acknowledge receipt of a copy of this profile